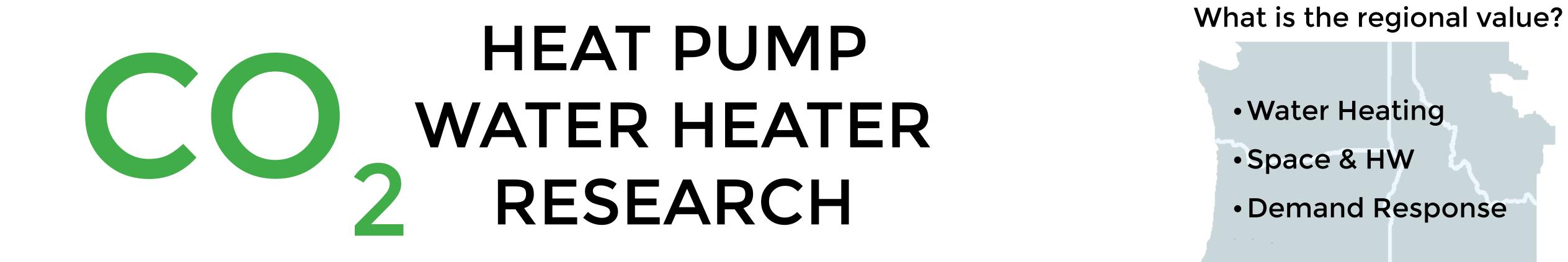
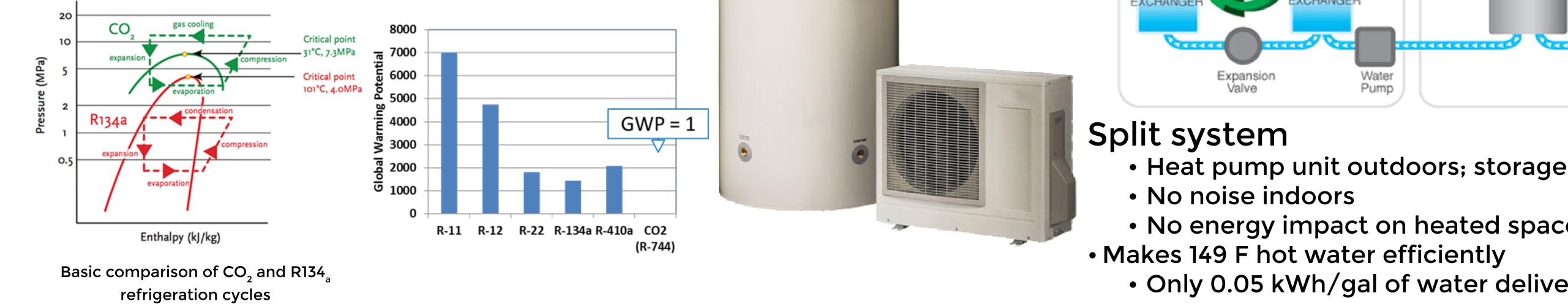
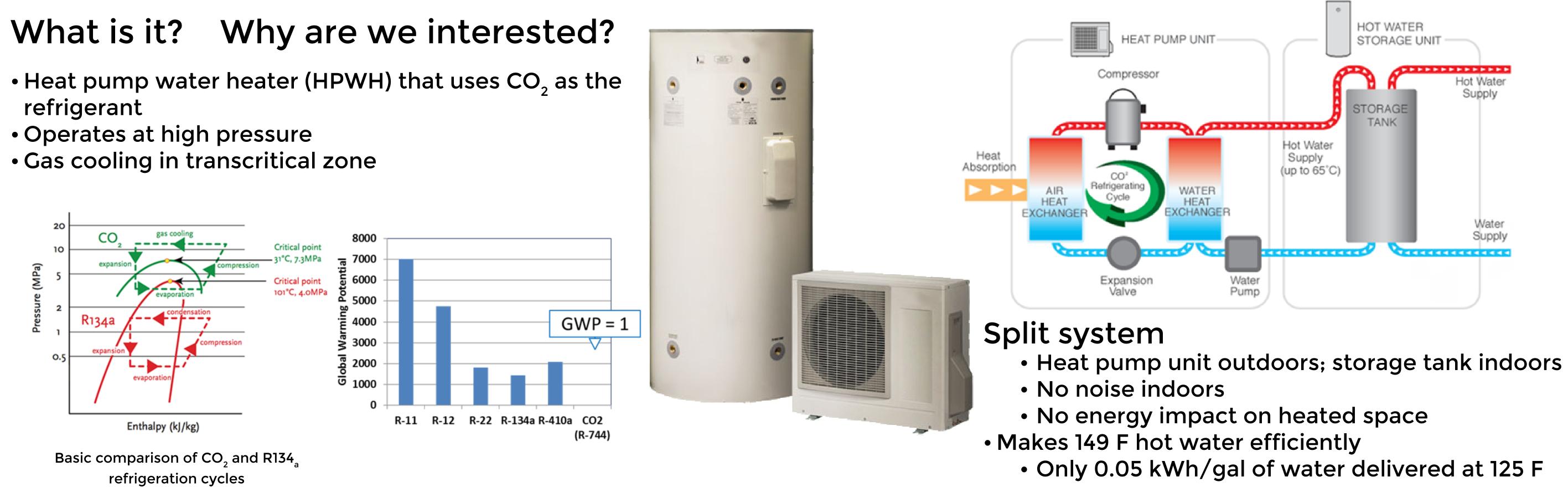
LLE A D R A B Ρ W E R Ν 0 Μ



Game Changing Technology, Fast Track Development, 2016 Product Rollout, Adapting to US Market

- refrigerant





Water Heating Performance

- Almost 2 years monitoring at 4 sites
- Average savings of 2436 kWh/yr
- Can produce hot water down to -20 F
- 4 X more efficient than ERWH
- 2 X more efficient than current HPWH



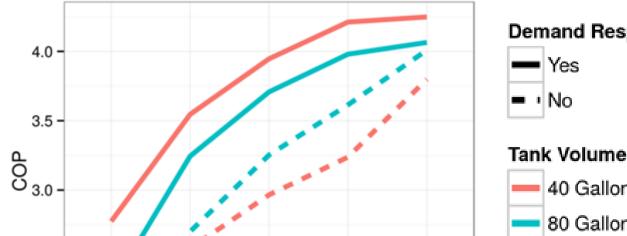
Field & Lab Test Results

Standard		ERWH	Std. HPWH	CO2 HPWH
First Hour Rating (gal)	How much useable hot water the heater makes in one hour	58	58	97.8
Energy Factor (DOE)	How much input energy is needed to generate 64.3 gallons of hot water used in a simulated 24-hour period	0.93	2.0	3.4
Northern Climate EF (NEEA)	Weighted combination of the EF at 67°F and 50°F		2.0	3.2
Delivery Rating	The number of efficient hot showers the HPWH is capable of providing		2.5	7.5
kWh per Gallon	Results from field monitoring	0.23	0.11	0.05

Demand Response Potential

 Controlled field study and lab testing Balancing INC and Oversupply DR events

A thousand split systems with average water use could provide approximately 2.5 MWh of energy storage.



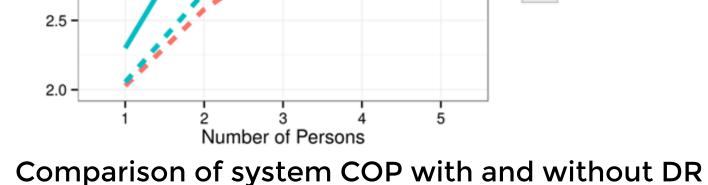
Demand Response

40 Gallons

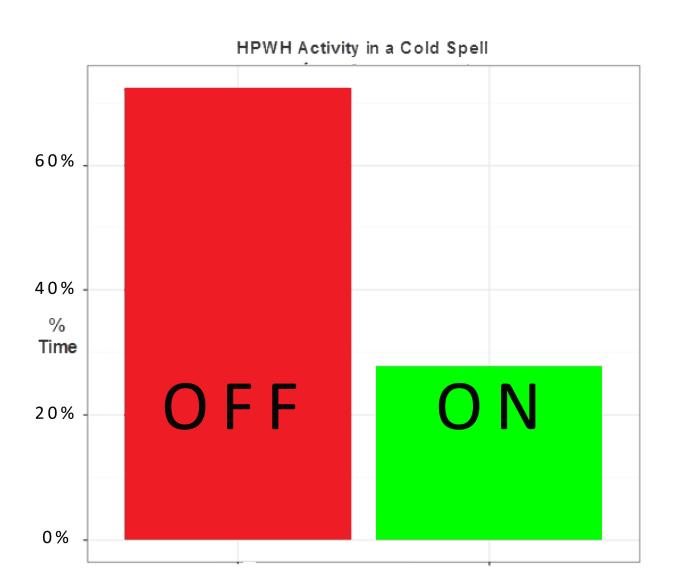
80 Gallons

- An Unexpected Result
- Demand response services increased system efficiency Reduced heat loss because of lower tank temperatures • Shows the potential value of DHW thermostat control





Space and Water Heating



The 'Combi' Concept

• The performance field tests showed that the HPWH met DHW loads with minimal operation even in cold

 Currently testing combination systems for retrofit and new

construction

- Engineered designs with off-theshelf components
- 9 New Homes
 - Underfloor hydronic heating
 - Design heat load < 4 kW
 - Report September 2016
- 10 Existing Homes
 - Variety of system types
 - Project ends September 2017



Conclusions & Next Steps

- Outstanding opportunities for efficiency and DR
- Anticipated installed cost of \$2,300
- Payback of 7.8 years at \$0.12/kWh, before incentives
- Limited 2016 program rollout in Pacific Northwest
 - UL Listed product expected in May
 - Testing to the Northern Climate Specification
 - Determine program savings and incentive levels

Research Partners





• During a 7-day cold spell in Montana, the system was

OFF 75% of the time

First New Construction Site in Bellingham, WA